



Case Study...

Hit the Ground Running with DPS Hosted Services



Cummins Solicitors is an employment law firm in Leicester and was founded in January 2011 by Michael Cummins, a previous partner at Freeth Cartwright. Michael had many aspects to consider when setting up a firm and was looking for the quickest and easiest route to get started. After considering the many options Michael settled on DPS Software to provide him with the fully-managed IT infrastructure and support network that his new firm needed if it was to hit the ground running.

“Using DPS catered for many of our requirements and issues in one go and took away loads of potential hassles. With DPS costs only increase as our firm expands, and they were able to meet all our needs and our budget” says Michael.

Cummins Solicitors decided to use the DPS Employment module to manage their day to day case work. This immediately allowed them to give top level service to all their clients and instantly compete with their competitors.

“One of the main attractions of DPS Software was the fact that they offer a fully hosted IT service, leaving me without any concerns about having and managing a server. With DPS I know that the server back up is covered and all disaster recovery measures will be dealt with. At Cummins we feel as though we effectively get the benefits of an in-house IT department but without having the costs or hassle associated with that.”

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All DPS hosted users need is a computer and internet connection and DPS will handle the rest leaving out the middle men involved in many other providers’ hosted solutions. For one monthly fee DPS will provide all your software, manage your hardware and in the process offer key benefits including scalability and disaster recovery.

With DPS Hosted users can access the software wherever they are. Again this suited Cummins perfectly as some members of staff occasionally work out of the office. Michael was very pleased with this function: “all our work and documents go through the system so we have a complete set of files online – this means we can work from anywhere and it is identical to being in the office.”



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In the past issues with the performance and the cost of internet lines have slowed adoption and prevented outsourced IT services from being exploited to their full potential. More recently, with increasing high-speed internet lines available at reasonable prices, organisations can access the benefits of hosted IT in a cost effective way. Michael was initially concerned about choosing to go hosted, "I had doubts that speed and efficiency would be affected but I have to admit to being pleasantly surprised and relieved that it works exactly as though the server is in the office."

Overall Michael had been very satisfied with DPS Software and the service they provide. "If any issues do come up for any reason, DPS are only a phone call away for immediate support."

"I would recommend DPS Software to any start up firm who are aspiring to succeed and grow. It is apparent that DPS have a team of experienced technicians and engineers that will support their clients ever step of the way. We look forward to continuing to develop a strong and productive relationship with DPS and working alongside them as our company develops."

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