



CASE STUDY

Ersan & Co

New start up firm, Ersan & Co, have recently celebrated their first six months of business. The firm started trading at the beginning of May 2008 with six employees and quickly grew to fourteen employees in little over four months. In September, Ersan & Co took on their 1,000th matter and they are on target for reaching their 1,500th by the end of the year. The firm has launched the DPS Progress system to provide matter updates to their clients and work providers.

The growth of the firm is a result of the hard work and effort put into the business by Managing Director and Solicitor Serpil Ersan, combined with the infrastructure on which the business systems rest. Serpil chose DPS Software to host her business systems to ensure that her hardware and software could be completely maintained, allowing her to concentrate her time and effort on the core business of running a firm of Personal Injury lawyers.

With a wealth of experience in providing specialist help and advice for Personal Injury claims, Ersan & Co offer a free claim assessment and a "No Win No Fee" package. The firm are hosted by DPS and use DPS Case Management for all their office needs. Hosting allows Ersan & Co to access their practice and case management applications and data wherever and whenever they choose, over the internet without the need to invest, maintain or support expensive technology.

With viruses becoming more and more prevalent, the DPS hosting service provides users with piece of mind. Data is held securely off-site by a centralised server. Controlled back-ups and regular virus checks are carried out by specialist IT consultants who deal immediately with any problems which may arise.

DPS Sales Manager, Barry Bostoff commented, "With the credit crunch biting many firms in the legal sector, it is great to see this business growing rapidly and doing very well."

DPS Software was founded in 1984 by Managing Director, Osman Ismail, to provide and develop bespoke business management solutions to the general market. By 1988, a growing client base within the legal market had determined their subsequent specialisation into this sector. Today, 800 clients across the country use DPS' legal software solutions, firmly establishing them as one of the UK's leading providers of case management software.